

## 7/15/2019

Dear Valued Customer,

We are issuing this letter to inform you that Hillrom will discontinue sale of Mortara Surveyor<sup>™</sup> Patient Monitoring products in the U.S. effective September 30, 2019. This end of sale announcement impacts the products listed in the table below.

Surveyor \$12 Patient Monitors				
SUR12-LAA-XXAAX	SUR12-SAA-XXAAX	SUR12-UAA-XXAAX	SUR12-WAA-XXAAX	
SUR12-LAA-XXXAX	SUR12-SAA-XXXAX	SUR12-UAA-XXXAX	SUR12-WAA-XXXAX	
Surveyor \$19 Patient Monitors				
SUR19-LAA-XXXAX	SUR19-SAA-XXXAX	SUR19-UAA-XXXAX	SUR19-WAA-XXXAX	
Surveyor S4 Telemetry Monitors				
S4-Q-AXX-XXX	S4-Q-BXX-XXX	S4-Q-BSX-XXX	S4-Q-ASX-XXX	
Surveyor Central System				
Part numbers prefixed with:				
"SCSYS-"	"SCREP-"	"SCREV-"	"SCAC-"	

Hillrom recommends the Welch Allyn<sup>®</sup> Connex<sup>®</sup> Vital Signs Monitor (CVSM) as a replacement device for the Surveyor S12 and S19, as it provides industry-leading monitoring capability and electronic documentation. The below table outlines our recommended CVSM replacement part numbers, which will be available for sale no later than September 1, 2019. These part numbers will include the CVSM and a 3-Lead ECG module in one part number, both of which can be purchased today as independent part numbers.

Connex Vital Signs Monitor Replacements for Surveyor \$12 and \$19			
CVSM Part #	CVSM Description	Surveyor Models	
67NXTP-B-ECG3A	CVSM, SureBP® NIBP, Pulse, Nellcor® SpO <sub>2</sub> , SureTemp® Plus, 3-Lead ECG, Printer	SUR12-UAA-XXAAX SUR12-UAA-XXXAX SUR19-UAA-XXXAX	
67MXTP-B-ECG3A	CVSM, SureBP NIBP, Pulse, Masimo® SpO <sub>2</sub> , SureTemp Plus, 3-Lead ECG, Printer	SUR12-UAA-XXAAX SUR12-UAA-XXXAX SUR19-UAA-XXXAX	
67NCTP-B-ECG3A	CVSM, SureBP NIBP, Pulse, Medtronic® Microstream® etCO2, Nellcor SpO2, SureTemp Plus, 3-Lead ECG, Printer	SUR12-WAA-XXAAX SUR12-WAA-XXXAX SUR19-WAA-XXXAX	
67MCTP-B-ECG3A	CVSM, SureBP NIBP, Pulse, Medtronic Microstream etCO2, Masimo SpO2, SureTemp Plus, 3-Lead ECG, Printer	SUR12-WAA-XXAAX SUR12-WAA-XXXAX SUR19-WAA-XXXAX	



For customers who have, or plan to purchase a Surveyor Monitoring product before the end of sale date, know that we are not leaving you behind. Service and support for these products will continue until parts and accessories are no longer available.

We appreciate your understanding in this matter and will continue to help you provide the best possible patient care. Please contact our customer service department at 1-800-535-6663 or your Hillrom representative with questions regarding this notice.

Sincerely,

Ching Yue Yeung Global Category Manager, Patient Monitoring Hillrom, Inc.